

# **Incumbent Worker Training Business Application**

| SECTION 1: BUSINESS APPLICANT INFORMATION          |                                 |  |             |                                |                |  |
|--|---------------------------------|--|-------------|--------------------------------|----------------|--|
| Business Legal Name                                |                                 | Parent C   | company Nam | e (if applicable)              |                |  |
| Street Address                                     |                                 |  |             |                                |                |  |
| City   |                                 |  |             | State                          | Zip Code       |  |
| Mailing Address (if different from street address) |                                 |  |             |                                | i              |  |
| City   |                                 |  |             | State                          | Zip Code       |  |
| Business Contact Name                              |                                 |  |             | Title                          |                |  |
| Phone Number (include area code)                   |                                 | Email  |             |                                |                |  |
| Website Address                                    |                                 |  |             |                                |                |  |
| Minnesota Tax ID                                   | County                          |  |             |                                |                |  |
| FEIN   |                                 | Primary NAICS Code for Project Location<br>To attain your industry's North American Industry Classificat<br>System (NAICS) code, go to: <u>https://www.census.gov/naics/</u> |             | erican Industry Classification |                |  |
| Date of Inception Years in Business                |                                 |  |             | Total Numbe                    | r of Employees |  |
|  |                                 |  |             |                                |                |  |
|  | LEGAL STRUCTURE OF THE BUSINESS |  |             |                                |                |  |

| □ Sole Proprietor  | Partnership  | $\Box$ Corporation | $\Box$ Association |  | Government Entity |  |  |  |
|--|--|--------------------|--------------------|--|-------------------|--|--|--|
| Other:   |  |                    |                    |  |                   |  |  |  |
| Does the business have   | Does the business have any outstanding local, state, or federal tax liabilities? |                    |                    |  |                   |  |  |  |
| If yes, please describe:   |  |                    |                    |  |                   |  |  |  |
| Business is in the process of a layoff of current employers.   |  |                    |                    |  |                   |  |  |  |
| Are there current or unsatisfied judgments or injunctions against the business or owners?                |  |                    |                    |  |                   |  |  |  |
| Is there current or pending litigation involving the business? (If yes, attach summary and disposition.) |  |                    |                    |  |                   |  |  |  |
|  |  |                    |                    |  |                   |  |  |  |

| Within the past five years, have there been any violation(s), citation(s), or complaint(s) of discrimination filed against the |       |      |
|--|-------|------|
| beingang in a state of reactar sourcer before any state, reactar, of react Beveninent aBeney. In yes, please attach a sopy of  | □ Yes | 🗆 No |
| the violation(s), citation(s), or complaint(s), and the disposition of each.   |       |      |

| OTHER TRAINING FUNDS   |          |
|--|----------|
| Is your business receiving/applying for any other training funds? (i.e., MJSP or MN Pipeline grants) | □Yes □No |
| If yes, please list the name of the program or type of grant:  |          |

| Amount of Award   | Grant Start Date                    | Grant End Date |  |  |  |  |
|---|-------------------------------------|----------------|--|--|--|--|
| Describe how these other training funds are being used: |                                     |                |  |  |  |  |
|   |                                     |                |  |  |  |  |
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|   |                                     |                |  |  |  |  |
|   |                                     |                |  |  |  |  |
|   |                                     |                |  |  |  |  |
| Explanation of need for additional funds (need for      | or CMJTS Incumbent Worker funding): |                |  |  |  |  |
|   |                                     |                |  |  |  |  |
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|   |                                     |                |  |  |  |  |
|   |                                     |                |  |  |  |  |
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|   | PLEASE CHECK ALL THAT APPLY UNDER A OR B  |    |   |  |  |  |  |
|---|---|----|---|--|--|--|--|
| A | . Workforce Talent Development  | в. | Layoff Aversion   |  |  |  |  |
|   | A business that proposes to expand capacity.                                      |    | A business that will use worker training to divert layoffs. |  |  |  |  |
|   | A business that proposes to increase employee skills and competencies.            |    | A business that will avoid relocation.                      |  |  |  |  |
|   | A business that proposes to train the workforce to remain viable and competitive. |    | A business that will avoid closure.                         |  |  |  |  |
|   | A business that proposes to retrain workers with new technologies.                |    |   |  |  |  |  |

# SECTION 2: TRAINING PROJECT INFORMATION

Describe the proposed training project using the boxes below. For multiple trainings, attach a separate sheet. Attach copy of training proposal/scope if available:

**NOTE:** Incumbent Worker Training funds cannot be used to pay for costs incurred outside the contract period (effective beginning and ending dates of the contract.)

## EXAMPLE:

Training Provider: Society of Plastics Industry via satellite downlink at company site Training Provider Contact Name: Sam Lamb Training Provider Phone number: 320-555-5555 Training Provider Email: Sam.Lamb@example.com Course Name: How to Make Plastic Number of trainees: 5 Training hours: 28 Cost per trainee: \$500 Anticipated start date: 8/1/2023 Anticipated end date: 2/1/2024 Justification or need for training: The company needs to understand new technology to remain competitive in the marketplace. Employees will learn concrete plastic-making skills. Training Vendor

Training Provider Contact Name

| Training Provider Phone Number            |                | Email Address        |                  |  |  |  |
|---|----------------|----------------------|------------------|--|--|--|
| Course(s) Name and Description:           |                |                      |                  |  |  |  |
|   |                |                      |                  |  |  |  |
|   |                |                      |                  |  |  |  |
|   | 1              |                      |                  |  |  |  |
| Number of Trainees                        | Training Hours |                      | Cost per Trainee |  |  |  |
| Anticipated Start Date                    |                | Anticipated End Date |                  |  |  |  |
| Justification or need for training:       |                | •                    |                  |  |  |  |
|   |                |                      |                  |  |  |  |
|   |                |                      |                  |  |  |  |
|   |                |                      |                  |  |  |  |
|   |                |                      |                  |  |  |  |
|   |                |                      |                  |  |  |  |
| Additional training being requested?  Yes | ] No           | Training Provider    |                  |  |  |  |
| Training Provider Contact Name            |                |                      |                  |  |  |  |
| Training Provider Phone Number            | Em             | ail Address          |                  |  |  |  |
| Course(s) Name and Description:           |                |                      |                  |  |  |  |
|   |                |                      |                  |  |  |  |
|   |                |                      |                  |  |  |  |
|   |                |                      |                  |  |  |  |
| Number of Trainees                        | Training Hours |                      | Cost per Trainee |  |  |  |
| Anticipated Start Date                    |                | Anticipated End Date |                  |  |  |  |
| Justification or need for training:       |                |                      |                  |  |  |  |
|   |                |                      |                  |  |  |  |
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| SECTION 3: TRAINING PROJECT DETAIL |                          |                                      |                |              |                  |  |  |  |
|------------------------------------|--------------------------|--------------------------------------|----------------|--------------|------------------|--|--|--|
| Trainee Name                       | Employment<br>Start Date | Social Security #<br>(last 4 digits) | Position Title | Current Wage | Date of Training |  |  |  |
|                                    |                          |                                      |                |              |                  |  |  |  |
|                                    |                          |                                      |                |              |                  |  |  |  |
|                                    |                          |                                      |                |              |                  |  |  |  |
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|                                    |                          |                                      |                |              |                  |  |  |  |
|                                    |                          |                                      |                |              |                  |  |  |  |

Describe the expected outcomes of the training, including any expected measurable outcomes. Please describe/answer how this training will impact:

- Business ability to expand or avert a layoff or retain trained employees
- Wage and/or benefit increase for training completers
- Explain potential career pathway or advancement opportunities for training completers
- Describe backfill strategy if advancements occur. Preference will be given to projects that will fill currently vacant positions or vacancies created through promotion of project trainees with local dislocated workers.
- Other training opportunities offered by the business

NOTE: Businesses will be required to provide verification of measurable outcomes, training attendance, certificates or credentials obtained by trainees, increased wages for the trainees successfully completing training or promotions received by trainees. Closure and follow-up forms will be provided.

|       | SECTION 5: TRAINING PROGRAM BUDGET  |                           |                |                             |                                |  |  |
|-------|---|---------------------------|----------------|-----------------------------|--------------------------------|--|--|
|       | A. Budget Category  | B. Total Costs            |                | oent Worker<br>unds Request | D. Employer Contribution (B-C) |  |  |
| 1.    | <ul> <li>Instruction Wages/Tuition (required field)</li> <li>(This information should reconcile with Section 2: Training Project Information)</li> <li>Example: column B should be the total cost of the training in Section 3.</li> <li>1) How to Make Plastic: \$500 x 5 = \$2,500</li> <li>2) New Visions: \$35/hr. x 24 hrs. = \$840; TOTAL COST = \$3,340</li> </ul> |                           |                |                             |                                |  |  |
| 2.    | <b>Curriculum Development</b><br>(include calculation of costs in Section 3)  |                           |                |                             |                                |  |  |
| 3.    | Manuals/Textbooks<br>(itemize in Section 3)<br>Example: Column B should be the total<br>cost of the manuals in Section 3.<br>10 new manuals @ \$30 each = \$300   |                           |                |                             |                                |  |  |
| 4.    | <b>Training Equipment Purchase</b> (must be employer contribution)  |                           |                |                             |                                |  |  |
| 5.    | Other Costs (e.g., copies, DVDs)<br>a)<br>b)  |                           |                |                             |                                |  |  |
| 6.    | <b>Facility Usage</b><br>(If some trainings take place at a company<br>site, then this is a required field.)  |                           |                |                             |                                |  |  |
| 7.    | <b>Travel, Food, Lodging</b><br>(If some training takes place offsite, then<br>this is a required field.)   |                           |                |                             |                                |  |  |
| 8.    | Subtotal  |                           |                |                             |                                |  |  |
| 9.    | Training Wages, including benefits (required field)   |                           |                |                             |                                |  |  |
| 10.   | Indirect Costs  |                           |                |                             |                                |  |  |
| 11.   | GRAND TOTAL (required field)  |                           |                |                             |                                |  |  |
| TO    | TAL NUMBER OF EMPLOYEES   |                           |                |                             | PERCENT EMPLOYER CONTRIBUTION  |  |  |
| At le | east 10 percent of the cost for employers with 5  | 0 or fewer employees      |                |                             |                                |  |  |
| At le | east 25 percent of the cost for employers with 5  | 1 to 100 employees; a     | nd             |                             |                                |  |  |
| At le | east 50 percent of the cost for employers with m  | ore than 100 employe      | es             |                             |                                |  |  |
| Nur   | nber of employees being trained:  | Cost per trainee          | (line 11, colu | mn C, divided by            | y number of trainees:          |  |  |
| Per   | cent of employer contribution (line 11, column D  | ), divided by line 11, co | lumn B:        |                             |                                |  |  |
| Doe   | Does the percentage meet the employer responsibility?   |                           |                |                             |                                |  |  |

#### **CMJTS USE ONLY**

IWT cost per trainee = line 11, column C  $\div$  by number of trainees required field Employer contribution ratio – line 11, column D  $\div$  by line 11, column C required field

**Note:** Businesses will be required to provide a portion of the training costs, dependent upon the size of the business and the number of employees it has (e.g., instructor's wages, curriculum development, and training manuals/textbooks). Examples of employer contribution, in addition to the direct costs, may include wages paid to trainees during the training period, equipment purchased to be used in the training project, manuals and textbooks, curriculum development, facility usage, and travel.

## SECTION 6: BUSINESS ACKNOWLEDGEMENT AND CERTIFICATION

#### **Data Privacy Acknowledgement**

**Tennessen Warning Notice:** Per MN Statutes 13.04, Subd. 2, this data is being requested from you to determine if you are eligible for an award under the CMJTS Incumbent Worker Training Program. You are not required to provide the requested information, but failure to do so may result in CMJTS' inability to determine your eligibility for an award. The data you provide is classified as private or nonpublic and cannot be shared without your permission except as specified in statute.

**Data Privacy Notice:** Per MN Statutes 13.591, Subdivision 1, certain data provided in this application is private or non-public data. This includes financial information about the business, including credit reports, financial statements, net worth calculations, business plans, income and expense projections, balance sheets, customer lists, income tax returns, and design, market, and feasibility studies not paid for with public funds.

#### **Business Certification**

I have read the above statements and agree to supply the information requested to CMJTS with full knowledge of the information provided herein. I certify that all information provided herein is true and accurate and that the official signing this form has authorization to do so.

| Name of Business Official |  |                 |  |  |  |
|---------------------------|--|-----------------|--|--|--|
| Title                     |  |                 |  |  |  |
| Signature                 |  | Date (mm/dd/yy) |  |  |  |